

*Case Study*

# Delivering Backup and Disaster Recovery Solutions to a UK Top 100 Law Firm

## Deliverables

- Fixed Price, de-risked CommVault® Simpana Implementation
- Reliable, scalable backup system for virtualised environment
- 3 week installation with onsite training and monitoring
- WAN optimized replication to one remote office
- Deduplication of backups, 1/6th of space
- System scaled for growth for the next 5 years
- Lower staff overhead
- Annual cost savings by not having third party management contracts
- Delivered on time and on budget

**Industry:** Top 100 Law Firm

**Company Turnover 2012/13:**  
£24.15 million

**Employees:** 450

**Data Size:** 20–30TB

**Solution:** CommVault® Simpana

**Environment:** VMware, Microsoft Exchange & SQL, EMC SAN's

**Remote Offices:** 5

Foot Anstey is among the UK's top 100 law firms. The firm has achieved consistent and strong growth over the last few years through its bold and agile strategy and has been named in numerous awards including the Legal Week British Legal Awards, Managing Partner Forum Awards and the South West Business Insider Commercial Property Awards. Foot Anstey is based in the South West of England comprising five separate practice offices. The firm currently employs twelve IT staff.

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We chose CD-DataHouse as we knew they had a great depth of knowledge in storage and backup technologies, could rely on them to recommend market leading solutions, had the expertise to implement them properly, and achieve it all at a competitive price.”

**Paul Huxham**, Senior Systems Analyst, Foot Anstey

## The Customer

The Foot Anstey team identified a problem with their legacy data backup arrangements. Success rates of backups and restores were decreasing and without effective backup or deduplication, the cost to retain backups beyond sixty days for all their data was becoming prohibitive.

Foot Anstey therefore required a solution that would manage long term data retention in both virtual and physical environments, and allow for significant business growth.

## The Challenge

Over the space of a few years, the IT infrastructure grew from a small number of physical servers to around 130 fully virtualised servers, with close to 20TB of data.

Data growth was predicted at 30TB over the next five years and it was now of paramount importance to improve the management of backups with a system that would not draw on existing staff time or require extra staff to run and manage.

## The Solution

In the past, Senior Systems Analyst Paul Huxham had dealt with CD-DataHouse, to purchase an EMC VNX San to support their physical storage requirements. Paul trusted CD-DataHouse for their valuable technical expertise on backup and storage and their experience on project implementations and management.

CD-DataHouse architected and designed the solution and provided a fixed price and de-risked implementation. The implementation proceeded over three weeks and delivered onsite training and support to the Foot Anstey IT team post implementation.



Since the implementation and handover, we've found CD-DataHouse more than happy to help with support and teething issues. It's comforting to know they continue to look after their clients, even after the final invoice has been paid. ”

**Paul Huxham**, Senior Systems Analyst, Foot Anstey

## The Outcome

The new solution now delivers significant benefits to the Foot Anstey business including:

- 100% confidence in recovery and restores
- Future growth strategies such as new offices or additional virtualised desktops can be accommodated without the need to add extra backup infrastructure
- WAN optimised replication to two offsite facilities for Disaster Recovery, allowing Foot Anstey to recover their business in hours in the event of a primary site disaster

One year on post-implementation, the IT team are very happy to report that the system delivers as they expect it to with 100% confidence in restores and backups and the ability to support the business's growing infrastructure.



## CD-DataHouse Limited

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CD-DataHouse is an innovative storage systems and data protection integrator with a specific focus on backup, disaster recovery and data archiving. We pride ourselves on being a consultative led business, providing services in storage design, installation and project delivery to a wide range of clients.